

High-tech industry is shifting from leveraging IT investments primarily for automation to helping people work toward achieving peak performance.

As a result, instead of focusing solely on efficiencies and cost-cutting, many industry leaders are beginning to invest in technology to spur innovation and business growth. We work very closely with our customers to deliver SAP solutions that amplify the impact of people, enabling individuals to work smarter and more effectively to address the complex challenges of the high tech business.

We have experience in implementing SAP Solutions for High Tech industry and some of our implementation/support projects are:

- Implemented Trade Promotion on SAP CRM to leverages its partners and distribution channels for sales to end customer. This program enables planning and tracking of Marketing development funds , commissions/incentives for partners for driving Sales targets.

- Implemented CRM 7.0 covering a) Deal management project- Integration with Vistaar for enabling Sales Quotes management, Deal pricing, Contracts information and Trade promotions agreement for Sales organization. b) Performance fine tuning in CRM Middleware for efficiency optimization Integration with SD, MM, VC, APO, BW and Credit management c) Reporting

based on territory management and organizational management structures d) Assisted customer to implement CRM Analytics on CRM 7.0 platform.

□ SAP Performance Optimization – Developed a Data Archiving Strategy. Customer has been using SAP since 1998 and accumulated high volume of data without any archiving leading to performance issue. The total database size in the production environment was fast growing and it was decided to come up with right archiving strategies to identify areas for improvement of SAP transactions and background jobs.

□ SAP BW 3.5 Implementation covering SAP Financials and Supply Chain Management reporting requirements.

□ Implemented Segregation of Duties Management Process using Compliance Calibrator for Risk Recognition, Rule Building, Validation, Risk Analysis SAP System and Compliance Calibrator for Remediation Alerting Functionality of Compliance Calibrator, Firefighter and Risk Terminator for Mitigation Continuous Compliance.

□ Development of a roadmap and Implementation of Data Archiving for higher performance and complying with Legal , Finance and IT policies and requirements.

□ Integration of SAP ECC to create the pricing records, Rebate agreement ,CRM to create DPA (customer contracts) ,Vistaar to SAP integration with implement method on PI to extract data from Vistaar for example using RFC adaptor. Understanding the areas of data impact in ECC and CRM and configuring the setup referring to the sample data from the third party.

□ Project Systems in integration with IM,CO,MM & AA.

□ ECCS implementation for Financial Consolidation.

□ PPM Implementation for Corporate Information Systems (CIS) group covering global IT

Portfolio and Resource management using SAP PPM 5.0. Full integration to ECC for Accounting Integration and CATS time entry.

- Implementation of SRM including Live Auctions, Process Bids, Contracts and Supplier self registration. India related pricing conditions and taxes.

- Implementation and Support Services for SAP HCM - PA, OM, Time, Payroll, Benefits, EH&S and ESS/MSS on ECC 6.0, BI 7.0 and Portal 7.0.

- Migration (5.3 SP13 to 10.0 SP04) and implementation of Access Controls 10.0, comprising ARA, ARM, EAM full implementation and Blue printing BRM.

- Implementation of Access Controls 10.0, comprising ARA, ARM and EAM full blown implementation.

- ECCS migration to BPC Netweaver 7.0.